

Business History

Tell us about your business. If available, provide brochures, news clippings or other materials that explain more about your company, products or services. (Attach additional pages if needed.)

Business Type

- Construction Finance, Insurance or Real Estate Manufacturing Retail Trade
 Transportation Services Wholesale Trade Other (describe)

List Type of Products/Services

Describe your Customer Type and Target Market

List Major Competitors

List Key Customers

Describe your Company's Competitive Advantage

Describe Future Plans for Growth/Expansion

Is your business seasonal? Yes No Which months are slowest and why?

Does any one customer comprise anymore than 20% of your sales? Yes No Explain:

Does any one supplier comprise more than 20% of your purchases? Yes No Explain:

Do accounts payable or receivable of 60 days (and older) comprise more than 25% of total? Yes No Explain:

Signature

Date

Print Name

Title